



the greatest privilege is to make a difference

Z-Medica Awarded QuikClot® Interventional Products Contract by Premier Purchasing Partners, LP

WALLINGFORD, CT, November 3, 2011 – Z-Medica Corporation, a medical device company which develops and distributes innovative hemostatic agents, announced that it has been awarded a multi-source agreement for interventional products by Premier Purchasing Partners, LP, the group purchasing unit of the Premier healthcare alliance. Z-Medica will supply QuikClot® hemostatic products used in the interventional medical field to Premier member hospitals. This agreement will provide Premier's 2,500 member hospitals and 78,000 other medical providers access to specially negotiated pricing and terms for the QuikClot® Cath Lab and Interventional Radiology family of products. The agreement includes Z-Medica's femoral (QuikClot® Interventional™) and radial (QuikClot® Radial™) hemostatic products used to control bleeding at access sites in catheterization laboratories and interventional radiology departments. The three-year agreement is effective from November 1, 2011 through October 31, 2014.

"We are thrilled to offer the QuikClot® products to the entire Premier membership," said Doug Jones, Vice President of Business Development at Z-Medica. "We are excited for the opportunity to work with Premier and provide its membership with the same high quality hemostatic dressing product that the US Military relies on for saving lives on the battlefield."

About Z-Medica

Z-Medica Corporation is a medical device company developing innovative hemostatic agents. The company manufactures and markets its QuikClot® family of products for hemostasis for use by healthcare professionals, first responders, law enforcement officers and the military. QuikClot products rapidly enhance the body's natural coagulation process, helping to achieve hemostasis rapidly. Z-Medica's QuikClot® Combat Gauze® product was chosen by the Committee on Tactical Combat Casualty Care (CoTCCC) as the United States Military's sole source supplier for first-line hemostatic treatment, based on tests conducted by the Naval Medical Research Center and the U.S. Army Institute for Surgical Research. It continues to be the exclusive product used by all US Military Forces for first line treatment of bleeding hemorrhage. QuikClot products are also widely used by first responders, in hospital emergency rooms, interventional cardiology and radiology laboratories and other healthcare environments where bleeding requires fast and effective control. Z-Medica is a privately-held company based in Wallingford, CT. More information about Z-Medica Corporation is available at www.z-medica.com.

About the Premier healthcare alliance, Malcolm Baldrige National Quality Award recipient

Premier is a performance improvement alliance of more than 2,500 U.S. hospitals and 78,000-plus other healthcare sites using the power of collaboration to lead the transformation to high quality, cost-effective care. Owned by hospitals, health systems and other providers, Premier maintains the nation's most comprehensive repository of clinical, financial and outcomes information and operates a leading healthcare purchasing network. A world leader in helping deliver measurable improvements in care, Premier has worked with the Centers for Medicare & Medicaid Services and the United Kingdom's National Health Service North West to improve hospital performance. Headquartered in Charlotte, N.C., Premier also has an office in Washington. <http://www.premierinc.com>. Stay connected with Premier on [Facebook](#), [Twitter](#) and [YouTube](#).

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